











### Mykhailo Fedorov

Vice Prime Minister for Innovations, Development of Education, Science and Technologies – Minister of Digital Transformation of Ukraine

Ukraine is a country of creative and talented people, of ideas that come to reality within days, and where the newest technologies are born today.

The IT sector has always been one of the key priorities for the Ministry of Digital Transformation. Now it's one of the key priorities for the entire country.

As it proved to be the most resilient during the full-scale russian invasion, today our country is already the best test ground for all the newest technologies. We are especially betting on developing defense tech solutions that will let our country win and defend our freedom and democracy.

Ukraine is proud to be a homeland for hundreds well-known IT companies and startups, which managed to develop & scale even in war time conditions, during blackouts and missile attacks. I encourage to support Ukrainian tech industry, by investing in our people & products they create — you invest in future of free democratic world.



### Olena Samborska

President IT Ukraine Association

The Information Technology (IT) industry stands as one of Ukraine's most youthful and thriving sectors, persistently advancing even amidst the challenging backdrop of wartime. With a proactive stance in adopting novel approaches and cutting-edge technologies, it plays a pivotal role in developing talents and moving forward groundbreaking products.

We take great pleasure in introducing a catalog showcasing Ukrainian IT companies and their innovative products. This catalog serves as compelling evidence that Ukraine's technology landscape has a profound impact on reshaping the global landscape, and influencing how the world works, communicates, and innovates.

This collaborative endeavor has been realized through the mutual efforts of the Ministry of Digital Transformation, the IT Ukraine Association and the TopLead Agency. The IT Ukraine Association stands as the foremost national association of IT companies, representing the interests of over 85,000 IT experts. It passionately advocates for the alignment of business, governmental, and international stakeholders in boosting the technological industry's growth within Ukraine.



### Stanislav Shum

CEO Top Lead

Tap.

Click.

The fact is that behind the millions of buttons and millions of customers who are clicking on smartphones worldwide today is a product or IT infrastructure created by Ukrainian engineers and entrepreneurs.

Which solutions exactly were built by the incredible minds of the Ukrainian people? Well, you can find them in this catalog.

Trust me, it is quite possible that the navigation software that guides you in your car was created or maintained by teams from Ukraine.

And many other technologies or applications are helping our army liberate the land right now.

Ukrainian IT is truly incredible. You can find it on your next tap or click right after reading this guide.

Enjoy!



### Laurent Dupuch

Chairman of the Management Board UKRSIBBANK BNP Paribas Group

Investing in new technologies is one of the strategic areas of UKRSIBBANK BNP Paribas Group activities.

Ukrainian IT is one of the world leaders in scale and development, and growth pace. We are firmly convinced that the support of Ukrainian IT significantly contributes to the development of the global IT market and the creation of modern products and tech solutions.

Ukraine is already well-known in the world as an IT hub where talented, dedicated and highly professional engineers work; they create unique projects supported by UKRSIBBANK BNP Paribas Group. In our digital world, where technological progress is rapidly evolving, cooperation experienced IT companies is critical to success. They help to improve business processes, ensure security, develop innovative solutions, and implement digital transformation strategies.

By investing in Ukraine now, you are investing in the future.

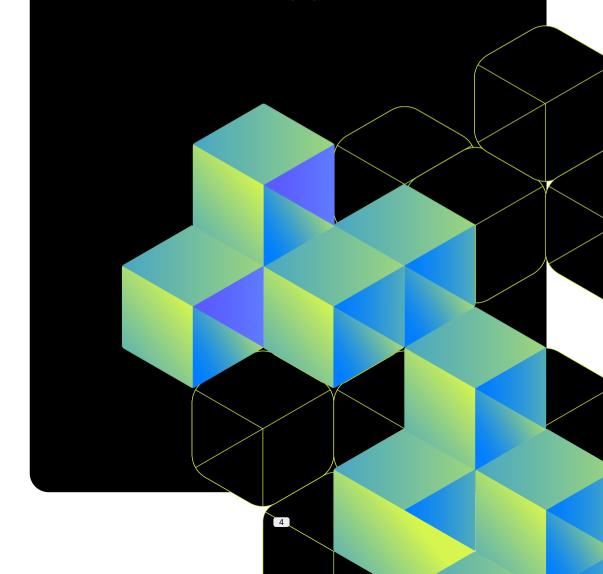
### ABOUT THE PROJECT

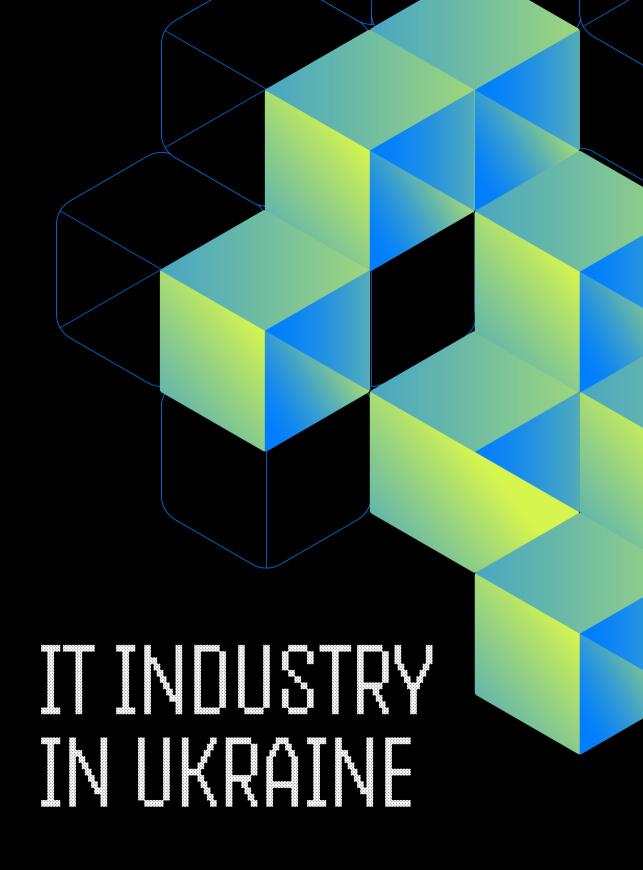
Ukrainian IT has developed rapidly and has become Ukraine's second-largest export industry. Ukrainian products and companies can be found all over the world. Some of them have become so large and globally recognized. Yet, only a few people know where these companies are from or who the developers of these products are.

That's why we created Incredible Tech, an effective tool for promoting Ukraine's IT industry internationally.

It is a tool for raising awareness of Ukrainian IT capabilities, attracting investment to the industry, and helping existing IT businesses scale up.

Incredible Tech is a list of excellent and promising Ukrainian IT products and companies divided by industry verticals. You can find among them both small but up-and-coming companies and huge tech companies whose products are used by millions of people and businesses worldwide.



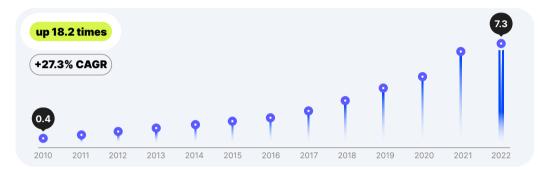


# PLACE OF THE IT INDUSTRY IN UKRAINE'S ECONOMY

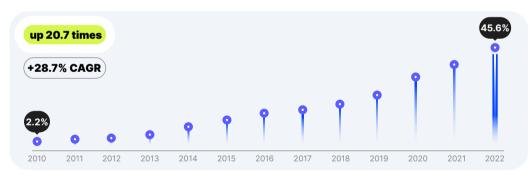
Ukraine's IT industry is rapidly developing. It is export-oriented and accounts for almost half of Ukraine's service exports and nearly 5% of GDP. The IT industry has grown 18.2 times since 2010 and ranks second among other export-oriented sectors.

### The role of the IT industry in Ukraine's economy, 2010-2022

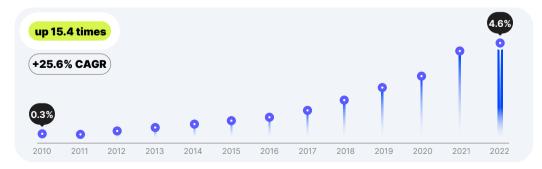
The volume of computer services exports, USD bln



Share of computer services exports in Ukraine's total services exports, %

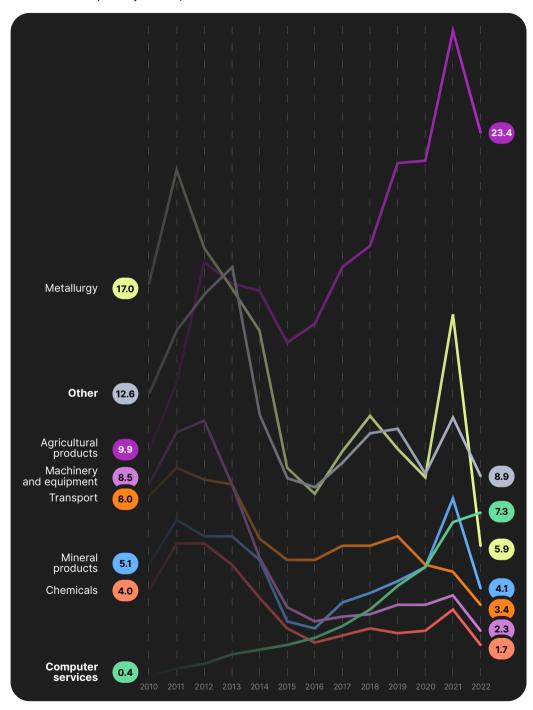


Share of computer services exports in Ukraine's GDP, %



### The IT industry has become Ukraine's second-largest export industry since 2010

The volume of exports by sectors, USD bln

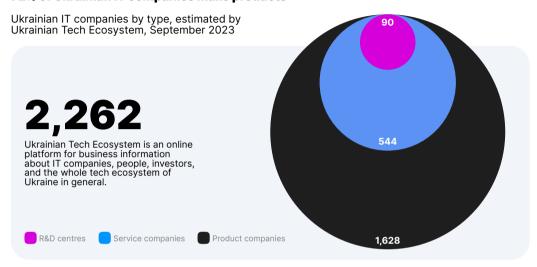


Source: NBU 7

# PORTRAIT OF UKRAINE'S IT INDUSTRY

The Ukrainian IT industry comprises about 2,300 companies employing more than 360,000 IT professionals.

### 72% of Ukrainian IT companies make products



Ukrainian IT companies by number of employees, estimated by Tech Ecosystem, September 2023, %

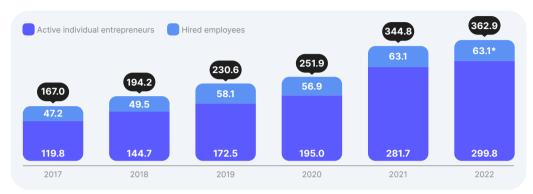


# IT TALENTS AND IT SPECIALISTS

Interest in the industry is growing every year as the number of IT students is increasing.

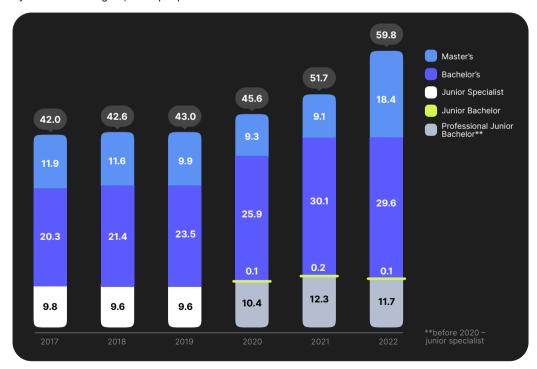
### The number of IT specialists has doubled since 2017

The number of IT talents in Ukraine, thou. people



### IT education will prepare up to 50 thousand IT specialist annually

The number of entrants to higher education institutions for IT specialists by educational degree, thou. people





### METHODOLOGY

Incredible Tech is a list of excellent and promising Ukrainian IT products and IT companies by industry verticals. Ukrainian IT includes over 2,300 companies, and we have selected only the most remarkable and promising.

### Which companies made it to the list?

- 1. The company is Ukrainian and positions itself as Ukrainian.
- That is, it meets at least two criteria from the list:
- Ukrainian registration
- Ukrainian founder
- Ukrainian origin
- Head office or representative office in Ukraine
- 2. The company belongs to the IT industry, i.e., it engages in one or more of qualified activities:
- Cloud data centers
- Cybersecurity
- UAV design, production, maintenance and repair, and/or control training services
- Technological products in defense, industrial, or domestic sectors
- Developing, implementing, and/or supporting products for international card payment systems
- Digital marketing and ads using software developed by residents
- eSports
- Publishing and distributing software, in particular, SaaS
- R&D in IT and telecom
- Robotics
- Software development and testing, including GameDev
- Supplying services related to the circulation of virtual assets.
- Training in computer literacy, programming, testing, and/or technical support of software
- **3.** The company is **economically active**, i.e., continues to operate in Ukraine and/or abroad, and received revenue from selling products/services in 2023.
- 4. The company has a landmark product or outstanding product development expertise.
- 5. The company has experience in exporting.
- **6.** The company is **recognizable to the audience**, active in communication, appears in the media, and promotes its brand.
- **7.** The company has been reviewed and approved by an independent **Expert Council**. The Council was explicitly created to verify companies for this project. It included representatives from the Ministry of Digital Transformation of Ukraine, founders and CEOs of tech companies, and investors.

# EXPERT COUNCIL



Alex Bornyakov

Deputy Minister of Digital Transformation of Ukraine on IT industry development, Head of the Dija City project



### Valery Krasovsky

CEO & Co-Founder at Sigma Software Group, General Partner at Sigma Software Labs, General Partner at SID Venture Partners



### Konstantin Magaletsky

Vice President on International cooperation, ex-partner at The Horizon Capital, Co-founder of The Ukraine Recovery Fund, Angel Investor



Ruslan Furtas

Principal at Horizon Capital



Dmytro Gryn

CEO at Jooble,



### Sasha Yatsenko

Principal at SMOK
Ventures, Chairman of the
Board at Techosystem



Oleksandr Yaroshenko

Head of Strategy & Investments at Headway



Igor Valenkevich

CIO at Rozetka.UA



Dmytro Vartanian

Managing General Partner

# LEGAL TIPS FOR INVESTORS IN UKRAINIAN IT COMPANIES



#### Rather international

A Ukrainian IT business typically operates while registering front offices and holdings in the EU, USA, or other states.



#### NCA

Non-compete commitments by staff are generally unenforceable outside of Diia City.



#### No employees

Engaging instead of employees is a common practice in the Ukrainian IT sector.

Such obligations and compliance requirements compared to the Soviet labor code. However, tax or labor authorities may employees, leading to potentially high penalties.



#### Venture tools

Convertible loans, options, and SHA are legally recognized in Ukraine but often shareholders and other measures. SAFE are applicable only to Ukrainian legal entities that are already established.



### **IP** paperwork

agreements and extensive paperwork to establish their IP rights for works-for-hire created before 2023.



### ©\$© Currency control

during the periods of Martial Law, which encompass restrictions on loan repayments and dividend distribution abroad.

#### **AEQUO law firm**

We have proven expertise in all aspects of transactions. What sets us apart is our strong capability in English law and deep understanding of the tech industry.

On acquisitions of Ukrainian IT companies, Aequo has advised notable clients Apax Partners, BlaBlaCar, DEG (KfW Group), Dragon Capital, George Soros's Ukrainian Redevelopment Fund, Intel, Iron Mountain, Kayne Partners Fund, Onit, Naspers, NetApp and Virtuozzo.

#### What we do

- Legal due diligence
- Management buy-outs
- Merger clearance
- Private equity transactions
- M&A and business transfers
- Strategic partnership, joint venture, restructuring, and carve-out
- Establishing R&D offices

Need legal advice or assistance?

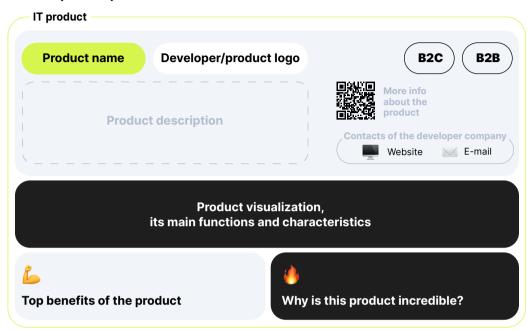


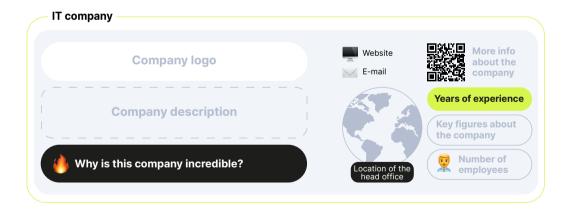
aequo.ua/en

welcome@aequo.ua

# HOW TO READ THE CATALOG?

In the catalog you can find examples of incredible Ukrainian IT products and IT companies divided by industry verticals.





List of Incredible Tech

# CONTENTS OF THE CATALOG



### ADVANCED MANUFACTURING

### 



R2R

IT-Enterprise is a powerful tool for reengineering and business processes optimization. Our team has been working in the field of industrial automation for more than 35 years and has a unique expertise in this field. We helped to automate the largest companies in basic industries for Ukraine - from metal production and logistics to the implementation of ERP solutions for the largest postal operator Ukrposhta.

Company: IT-Enterprise

it-enterprise.com

it@it.ua





#### Top benefits of the product

- 1. Production growth by up to 60%.
- 2. Prevention of cash deficiency, and transparent analytics.
- 3. Increasing procurement efficiency by 20%.



#### Why is this product incredible?

IT-Enterprise helped to automate the largest companies in basic industries - from metal production and logistics to the largest postal operator Ukrposhta. They were the first to start implementing stable solutions for controlling production processes with the help of Al.

### ADVANCED MANUFACTURING



ADAM

A.D.A.M. is a 3D bioprinting startup that develops a Point-of-Care Medical Device Production System for bone implants. Our ultimate vision is to build an on-demand personalized tissue manufacturing platform for bio-printed tissues and organs and to cut barriers to medical treatment for millions.



### Why is this company incredible?

The only turnkey service solution for 3D printing bone implants for hospitals with innovative materials and patented technologies. Implants will be used for treating war-wounded Ukrainians.





3 years of experience

\$1.5M collected



**50%+** reduction of the hospitals' costs





CONCRETEFLOW produces 3D construction printers and develops printed wall constructions that have a number of advantages over traditional technologies. More than 50,000 m2 of printing has already been produced throughout Ukraine. This is the largest volume of construction printing in the world.



### Why is this company incredible?

CONCRETEFLOW is the first in the world to develop a construction 3D printer with a double extruder for serial printing revolutionary wall structures of a design.



concreteflow.tech@gmail.com



5 years of experience

**100K** blocks printed



**13** factories used our walls





### i3 Engineering

i3 Engineering is an innovative company in the fields of Smart Home and Automation solutions manufacturing. We make our equipment with the widest functionality for our partners and end users, with maximum convenience in use, reliability, and best value for money concept in mind.



### Why is this company incredible?

i3 Engineering is an ecosystem in which you can integrate lots of "dumb" devices and engineering systems, and it is i3 Engineering that makes them smart.







4 years of experience





**+195%** growth from 2022

**21-50** 

### MERCEDES-BENZ

Partner Spotlight



Software architects: Mercedes-Benz previews its operating system MB.OS

Mercedes-Benz is developing its own operating system MB.OS, which will be introduced mid-decade with the new MMA platform (Mercedes Modular Architecture). MB.OS is designed and developed in-house with input from the world's top IT professionals to retain full control over the customer relationship, ensure data privacy, and to leverage the unique integration of all car functions.

Based on a purpose-built chip-to-cloud architecture, MB.OS benefits from full access to all vehicle domains:

- infotainment;
- automated driving;
- body & comfort;
- driving & charging.



This strategic approach allows the world's most valuable luxury automotive brand to offer its customers a differentiated, superior product experience.

#### The EQE SUV. This is for new levels

The "S" in SUV: with its sporty, progressive character, the EQE SUV is the perfect companion for all adventures big and small. Convincing driving dynamics, a captivating design and the superior all-electric drive characterise the all-rounder.

### **EQE 500 4MATIC SUV**

464-552 KM electric range

858 NM max. torque (electric)

### 300 KW [408 HP]

rated output (electric)

- AC charging time 0%-100% SOC (net) Mode 3 (SA): 4.75H
- Electrical consumption, medium: 16.2 19.7 kWh/km

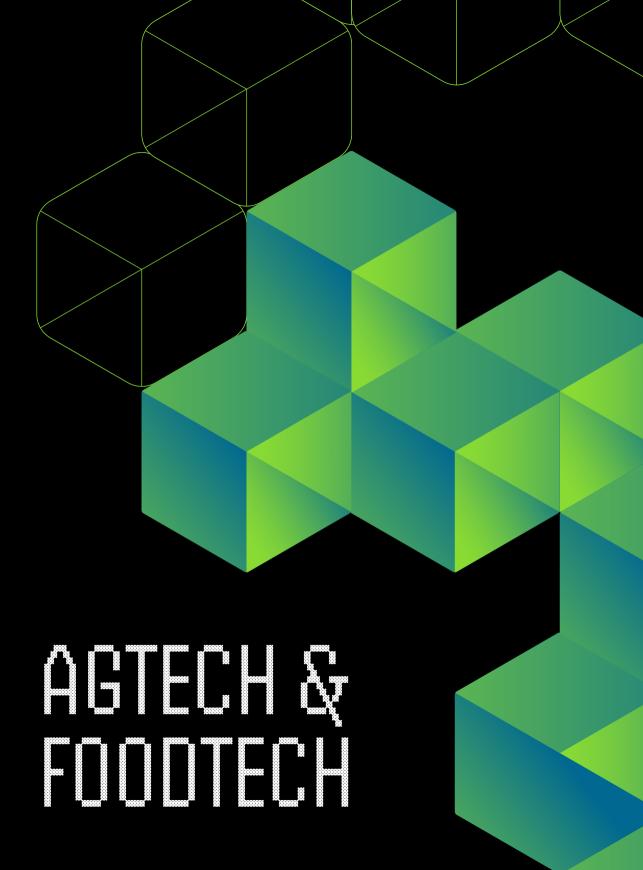


- Acceleration 0-100 km/h: 4.9 s
- Price starting from €75 083\* (for EQE 350+ SUV, Ukraine)

\*the price is valid on 07/09/2023, NBU EUR rate

PJSC "AUTOCAPITAL" is the official distributor of Mercedes-Benz Group AG in Ukraine.

mercedes-benz.ua



# AGTECH & FOODTECH





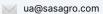


FarmingOS is a platform for managing the economy of an agricultural business. The program allows agricultural enterprises to be at the forefront of technological progress by providing them with access to powerful management and decision-making tools.

Company:

Studio of agricultural system (SAS)









### Top benefits of the product

- 1. Automated economic accounting.
- 2. Analytics and forecasting.
- 3. Centralised management.



### Why is this product incredible?

FarmingOS is the world's first platform that combines analysis, forecasting, and visualization of an agricultural enterprise's economic performance.

# AGTECH & FOODTECH



A NEW GENERATION OF IT SOLUTIONS FOR AGRIBUSINESS

AgriChain LLC is a Ukrainian IT-tech vendor. We specialize in developing and implementing software in agro. We created a one-named multi-product platform AgriChain. Today AC Platform includes 8 cross-functional products, each one solving business and operational problems in different agrofirms.



### Why is this company incredible?

AgriChain has a special product development approach. Each product is a start-up. AgriChain has hard skills and tech expertise to provide full-cycle automatization of business processes.



years of experience 550K+ hectares of land bank managing

40+ users of the AC platform



21-50

### Choice

Choice offers a wide range of services, which covers all the channels that a restaurant needs to communicate with their guests: a digital menu, a website for pick up and delivery, table reservations, QR payments, table ordering, and much more.



### Why is this company incredible?

Choice is a complete online restaurant solution that helps restaurants increase their online visibility, bring in direct orders without commission, and work with customer retention.



choicegr.com

years of experience \$120K recurring revenue in July 2023



6K+ restaurants in 7 countries

51-200



Fieldbee products enable growers to farm profitably and sustainably globally. Our solutions help agriculture machinery and robot developers with autonomous navigation. We provide accessible intelligence and machine automation for high-quality fieldwork on every farm and under all conditions.



### Why is this company incredible?

FieldBee use machine learning, high precision, and software technology to make a more efficient, profitable, and sustainable future for all, not just for larger farms.













4 countries

51-200



# 



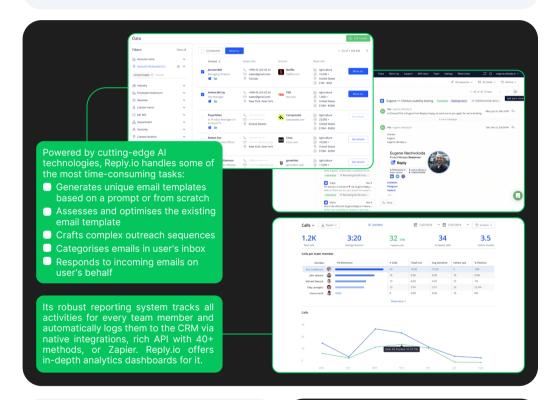




Reply.io is an all-in-one sales engagement platform that leverages AI and B2B contact and company data to help businesses find leads, engage with them through multiple channels, and scale up opportunities. Reply.io optimises users' sales outreach process and enhances their productivity. One of the Top 50 Sales Products for 2023 on G2.

Company: Reply.io







#### Top benefits of the product

- **1.** Reply Data: free B2B database with 140M+ mln contacts.
- **2.** Multichannel Sequences with in record number of communication channels.
- 3. Jason Al: a B2B conversational assistant.



#### Why is this product incredible?

Reply.io was one of the first in the market to believe in the potential of AI and added an AI qualifier for email quality and categorization of responses. The AI helped users improve their emails in real-time. Reply.io was also the first to integrate ChatGPT.





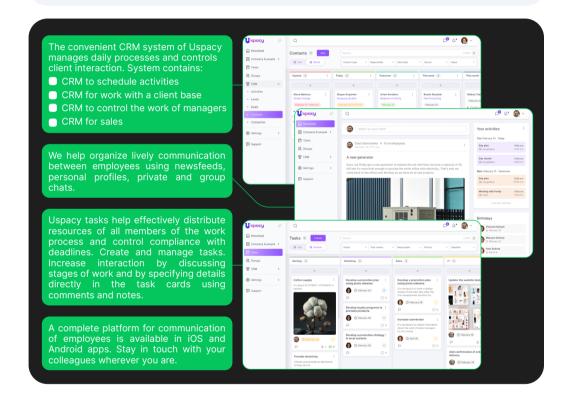


Uspacy is an online service and a single workspace with modern tools for managing the critical daily processes of small and medium-sized companies: modern team communication, collaborarions, tasks, and CRM. Open API (Application Programming Interface) and modern technological approaches allows you to easily integrate the online service with other systems.



Company: **Uspacy** 

uspacy.com info@uspacy.com





#### Top benefits of the product

- **1.** Set of online tools in one service, not separate products.
- 2. Built on a modern API-based architecture.
- **3.** Glocalization adaptability of a global product to local markets.



### Why is this product incredible?

Uspacy is an all-in-one online service with modern business management tools. For the first half year of operation 2,400 businesses have joined Uspacy. Present worldwide, available on domains .ua, .pl, .com.br, .com and .eu.

### awesomic:

Awesomic democratises top-notch design for any company. It operates to match your design task with the best-fit designers to deliver results in under 24 hours.



awesomic.com
help@awesomic.io

**\$2.8M** of investments raised



1.5K+ clients





### Why is this company incredible?

A startup that grew organically to a multi-million dollar recurring business in less than 18 months and became profitable.

### Bimp

Bimp is a Ukrainian complex ERP for managing business and financial results. It provides tools for management and financial accounting, and helps control key areas: production, warehouse, finance, interaction with counterparties, and sales funnel



### Why is this company incredible?

ERP systems are expensive, complex, and require additional support. Bimp has created an affordable ERP system not only for medium-sized businesses but also for small ones.





2.5K users



**\$1.3M** own funds invested



### **C**latrics

Datrics is an Al & analytics partner for tech companies. A no-code platform for analytics and machine learning empowers knowledge workers to do more experiments with data simply.



### Why is this company incredible?

A startup that, in two years already had three hundred clients and a ticket to Y Combinator, one of the most famous startup incubators in the world.



years of





**\$700K+** revenue in 2022

**1-2** new clients per month



### -datuum-

Datuum is an Al-powered no-code tool that brings and transforms data from various data sources into one place. Simplifies data integration and management for non-tech professionals, reducing manual work and saves up to 80% of the time and effort.



### Why is this company incredible?

Datuum invented AI that understands the meaning of data in the same way as a human, defining data through context. Thanks to this technology, companies can save up to 80% of time and money.



2 years of experience

**\$200K** ARR in 2022

4 data areas in which AI is trained



### INPUT SOFT

INPUT SOFT is a provider of web-based aviation management solutions for airports and airlines: helps optimise resources, reduce costs, collect and analyse data from all ground handling processes.



### Why is this company incredible?

A startup that has raised hundreds of thousands of dollars in 2 years. Software solutions have been developed by end users for end users. Intuitive design requires minimal time to master.







### **\$470K** investments and grants

**5** pilot projects in Ukraine, EU, South and North America

<u>?</u> 0-20



Intecracy Deals simplifies electronic document management. Part of the Intecracy Group consortium, it offers a user-friendly solution for legally significant document signing, administration, storage, and delivery in electronic format.



### Why is this company incredible?

The company offers a new generation of electronic document management services trusted by some of the largest companies in Ukraine and world-renowned companies.





#### 30K companies trust Deals



### **1M** documents signed

<u>♀</u> 0-20



WE/AR Studio is an AR/VR development company focused on immersive solutions for corporate innovation, product marketing, and professional training and education.



100+ developed projects

20+ countries worked with

0-20

# Why is this company incredible?

The company has early access to the latest software and hardware technologies, technical support, and unique offers thanks to strategic partners such as Intel, Qualcomm, and Meta.

### XME.digital solutions shop

XME.digital is a low-code platform to build a business on top of an IoT devices network. Al compatible, enterprise-oriented, open-sourced, with a proven record in the USA market. With XME, medium and large enterprises can save 2,352 developer hours and \$470K IT budget annually.



### Why is this company incredible?

With a turnover rate of less than 5%, the team has unique subject matter experts in security and post-quantum cryptography, which allows them to build secure and compliant solutions.



iryna.manukovska@xme.digital



turnover in 2022



10% growth in 2023

51-200



YouControl is an analytical system that, from more than 180 sources, forms a complete profile for each company and individual entrepreneur in Ukraine based on open data. tracks changes in state registers, and visualizes links between affiliated persons.



### Why is this company incredible?

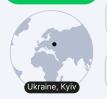
The company has been a market leader since 2014. All Ukrainian banks use the YouControl system in their operations.











**€113M** revenue in 2022

51-200

# DEVLIGHT

**Partner Spotlight** 

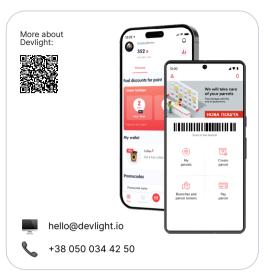


#### Creating apps that are valued

Expertise in Mobile App Development. Flexible, user-centric approach for startups and enterprises.

### Trusted by





100

created products

-/

vears on market

35M

total app instals

450K

monthly active users









#### What we offer

#### Mobile App Development

Creating innovative mobile apps for startups to enterprises, fast-forwarding business growth.

#### UX/UI Design

Engage users with interactive, stunning UX/UI designs for exceptional mobile experiences.

### Digital Product Development

Crafting scalable digital products with top talent, latest tech, and quality BA with UX.

#### Design Sprints

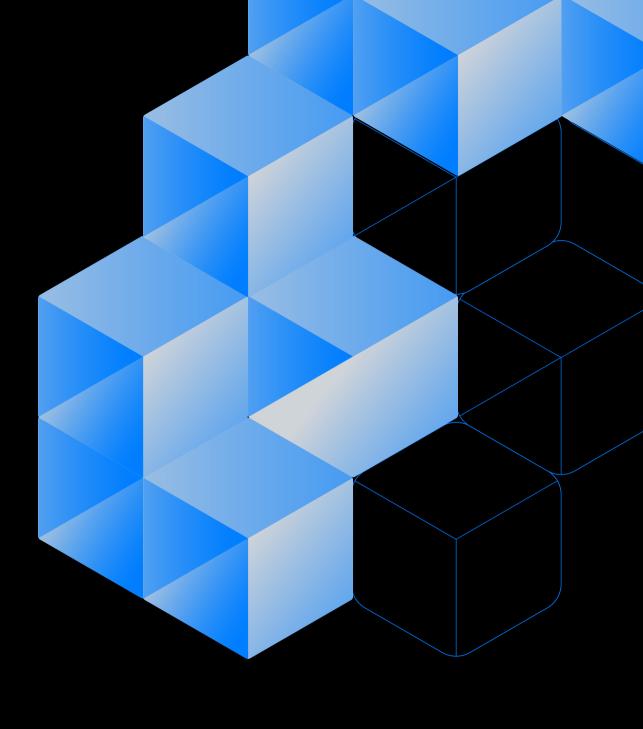
Sync teams, speed up the release and grasp business processes with our design sprint approach.

### Dedicated Team Augmentation

Hire skilled experts for your IT project, seamlessly integrated and dedicated to your success.

#### Market & Customer Researches

Providing in-depth analysis and insights into current market trends for targeted business strategies.



# COMMUNICATION

### COMMUNICATION

# Business Phone & Marketing Performance Platform





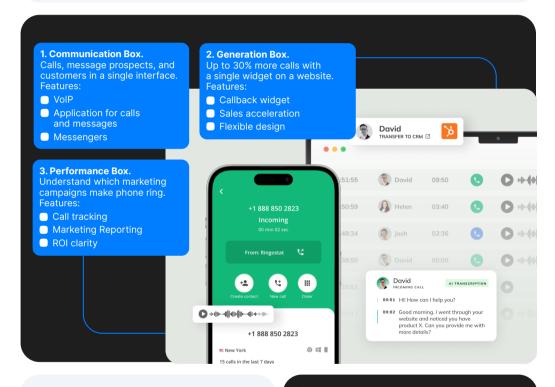
Ringostat helps optimise marketing (considering ROI), build effective communication with customers, and boost sales. Our products are Al-enhanced Business Phone System, easy-to-use softphone for calls and work with CRM, Callback widget, and Call tracking. Customers from 33 countries already trust us.



Company: Ringostat

ringostat.com

a.kiselyov@ringostat.com





#### Top benefits of the product

- 1. Up to 10-30% more calls from websites.
- **2.** 50% decrease in the number of missed calls.
- **3.** Up to 30% increase in the performance of online and offline ads.



#### Why is this product incredible?

Ringostat provides clients with all communication and analytics, from inbound calls to closed deals. Ringostat is used worldwide and has been recognized as an industry-leader for several awards, such as G2, and Capterra.



# CONSUMER PRODUCTS & SERVICES







Avrora is a sleep improvement app. Avrora is a perfect sleep solution for those who would like to fall asleep easily and wake up energized with the help of special breathing techniques, meditation sessions, sleep stories, calming sounds, and refreshing alarm melodies. The app is built around a well-designed Sleep Ritual that helps customers fall asleep quickly and wake up refreshed.

#### Company: Boosters



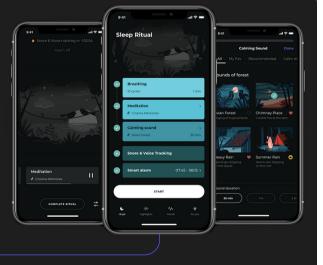


avrora.com misha.galian@gen.tech

Avrora is based on the only extremely drug-free option overcoming sleeping problems. Unlike sleeping pills, it helps to eliminate the underlying causes of sleeping problems and develop better sleep habits.

#### **Key features of Avrora:**

- 30+ sleep boosting sounds
- 30+ relaxing meditations for better sleep
- 10+ specially designed refreshing alarm melodies
- special breathing technique
- sleep quality assessment used for all-inclusive individual sleeping solutions
- fully integrated with Apple Health, exchanging sleep analysis, mindfulness minutes and heart rate
- adjusting sleeping schedule





### Top benefits of the product

- 1. The all-inclusive product that covers the entire sleep cycle.
- 2. Uses ML to analyze sounds and sleep patterns.
- 3. All the content is unique and created in-house.



### Why is this product incredible?

Avrora is a unique sleep improvement app that has the potential to be No. 1 in its niche and TOP 10 in the Health and Fitness category worldwide.

# CONSUMER PRODUCTS & SERVICES



Ajax Systems is the largest European manufacturer of professional security systems. Currently, the company has 2 million users in 169 countries. Ajax has a wide range of devices for intrusion protection, fire detection, water leakage prevention, comfort, and productivity.



ajax.systems
support@ajax.systems

169 countries of distribution



2.5M users





### Why is this company incredible?

Ajax is a cloud-based security system that can be controlled via an app from anywhere in the world. Ajax product portfolio consists of over 70 wireless and wired devices.



Animal ID is a leading provider of innovative solutions to improve pet safety, health, and well-being. The company provides unique mobile apps to manage pets' digital passports, IDs, and daily routines, store documents on a pet, and get all needed services in one place.



### Why is this company incredible?

The startup that raised the funds now operates in many countries. Their B2B2C business model attracts users through profitable B2B partnerships instead of spending money on marketing.







**\$1.5M** raised funds



**21-50** 



Howly is a questions-and-answers marketplace where people can get high-quality, one-on-one online consultations from top professionals in different fields 24/7, providing fast, affordable, and personalized answers for people who have questions.



#### Why is this company incredible?

Company disrupting the multibillion-dollar professional services industry. To do this, Howly gathered the top talent from various industries.



2 years of experience





**300K+** customers helped worldwide

3 successful product launches



51-200

# CONSUMER PRODUCTS & SERVICES



MacPaw is a software development company headquartered in Kyiv, Ukraine, that develops and distributes software for macOS and iOS. MacPaw is the maker behind CleanMyMac X, Setapp, ClearVPN, and other products.



MacPaw is one of the five Ukrainian tech companies that made it into the top 5K businesses in Europe. Every fifth Mac on the planet has at least one MacPaw app.

macpaw.com

pr\_team@macpaw.com

15 years of experience

**30M** users worldwide

Ukraine, Kyiv

180 countries' users

**201-500** 



Petcube designs tech products and services for modern pet parents. From interactive home cameras to insurance alternatives, the company enhances care with technology. Petcube's ultimate mission is to connect pets to the internet and give them a voice.

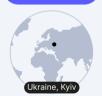


### Why is this company incredible?

Petcube coined the Connected Pet product category and keeps leading the pack for over 11 years.







### \$24M raised

100K+ pet families connected

**9 9 9 51-200** 

### Readde

Readdle is a Ukrainian-founded software product company that develops productivity apps Documents, PDF Expert, Scanner Pro, Calendars, email client Spark, and B2B product Fluix. The company strives to improve people's lives through technology.



#### Why is this company incredible?

The first Readdle product, ReaddleDocs, was among the first 500 applications in the Apple Store in 2008.







#### 200M+ downloads worldwide

**30** global locations



# LOGITECH

**Partner Spotlight** 



logitech.com/business





#### #1 Market Leader. Our formula for success:

- We focus on making meetings more equitable so that all employees' ideas are heard, everyone is included, and innovation can be unlocked.
- We address hybrid work scenarios holistically, whether work is done at home, in the meeting room, or at desks.
- We want to help IT to serve the needs of their employees to do their best work.

# 3M PRODUCTS shipped per week

### **Sustainability**

Committed to removing more carbon than we create by 2030.

### Certified Carbon Neutral Across entire portfolio and value chain





#### **Product line**

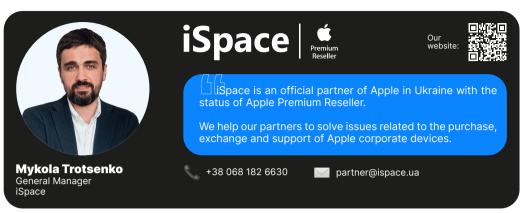
### **Personal Workspace**

### Flexible Workspace



### Team Workspace











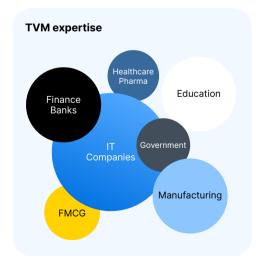
The premium supplier of Apple products for IT business.

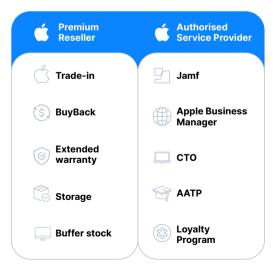
Authorized Apple Service Provider in Ukraine.

The retail network of iSpace stores complies with all Apple standards.

(2,2)

We provide a full range of official products and services.







### CYBERTECH

#### **SOC Prime Platform**







SOC Prime equips every security professional with a collective cyber defense platform to act faster than attackers. SOC Prime's innovation, backed by the vendor-agnostic and zero-trust cybersecurity approach, and cutting-edge technology leveraging Sigma language and MITRE ATT&CK® as core pillars are recognized by independent research companies and credited by the leading SIEM, XDR & MDR vendors.

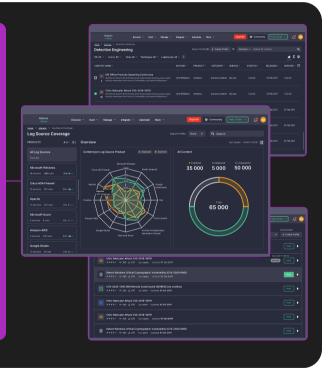
Company: **SOC Prime** 

socprime.com

d.olyniychuk@socprime.com

#### SaaS platform consists of 3 products:

- SOC Prime's Attack Detective connects real-time attack surface visibility and existing security data with prioritized detection content, MITRE ATT&CK, and CTI to enable dynamic data orchestration and risk-optimise the organization's cybersecurity posture.
- Uncoder AI is the dedicated IDE for Detection Engineering, which unlocks the power of augmented intelligence and collective industry expertise to enable SOC teams seamlessly code, validate, and share detection ideas using Sigma and MITRE ATT&CK as code assistants.
- SOC Prime's Threat Detection Marketplace (TDM) empowers cyber defenders with access to a global security newsfeed, tailored threat intelligence, and a curated Sigma rule repository continuously enriched with new detection ideas.





#### Top benefits of the product

- **1.** Data audit performed in less than 300 seconds.
- 2. Industry-largest detection content library.
- 3. Industry-first IDE for detection engineering.



#### Why is this product incredible?

SOC Prime operates the world's largest and most advanced platform for collective cyber defense that cultivates collaboration from a global cybersecurity community and curates the most up-to-date Sigma rules compatible with over 27 SIEM, EDR, and XDR platforms.

### CYBERTECH



Hacken is a trusted blockchain security auditor on a mission to make Web3 safer. Established in 2017 with a team of 60+ certified engineers, it provides solutions covering all aspects of blockchain security, such as Smart Contract Audit, Blockchain Protocol Audit, Penetration Testing, and more.

Why is this company incredible?

startups focusing on cybersecurity.

A leading auditor of crypto exchanges, Hacken launched an accelerator platform for innovative



hacken.io
support@hacken.io

1.3K+

protected clients



**180+** ecosystem partners





ISSP provides complete cycle cybersecurity services and serves the cybersecurity needs of private and public sector organizations. The services cover all aspects of the cybersecurity lifecycle, from initial assessment to solutions development, implementation, monitoring, and ongoing management.

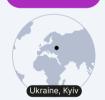


#### Why is this company incredible?

ISSP acted as the first responder to and investigator of many of the most sophisticated cyberattacks in history and was named by WIRED as "the go-to firm for victims of Ukraine's cyberwar".



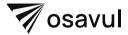




1,200+ completed projects







Osavul is an Al-powered protection against information threats. The company develops an Al-powered software platform to protect states, businesses, and society from disinformation and information operations.



#### Why is this company incredible?

Osavul developed a unique Al-powered technology to track and analyze narratives in the information environment.









**1.5** years in the fight for Ukraine

<u>¥</u> 0-20





UKRSPEC SYSTEMS \_

B2B

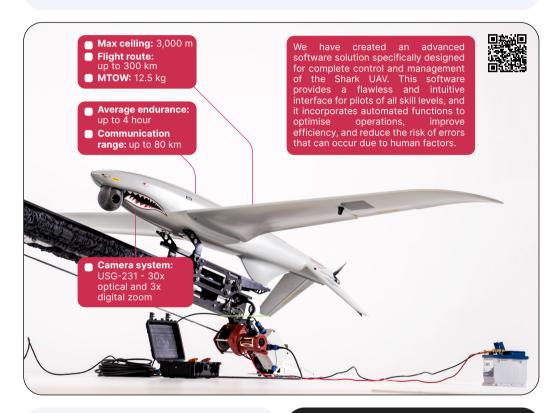
B2C

SHARK UAS is an advanced multifunctional unmanned aerial system designed to perform a wide range of tasks. SHARK UAS offers the capability for fully autonomous reconnaissance, surveillance, precise identification, and recognition from a significant distance at high altitudes.

Company: UKRSPECSYSTEMS



ukrspecsystems.com info@ukrspecsystems.com





#### Top benefits of the product

- **1.** Short lead time. Quick assembly 2 person/30 min.
- 2. Resistance to EW.
- 3. Low operational cost.



#### Why is this product incredible?

Shark UAV is a comprehensive turnkey solution that addresses user needs from A to Z. SHARK-M UAS (military version) is currently on active service in the Ukrainian Army and has received positive feedback from Ukrainian Army officers, drone operators, and intelligence agents.

#### **Acoustic sensors**



R2R

B<sub>2</sub>C

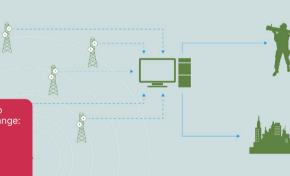
Zvook is a network of acoustic sensors for detecting airborn objects. The network helps conventional air Defense systems to detect and repel the enemy's low-altitude cruise missiles and drone attacks, warning the civilian population. Our neural nets are created by a highly experienced team - the folks who make production-grade synthetic voices for Disney and others in Hollywood.

Company: ZVOOK

www.zvook.tech/en contact@zvook.tech



Zvook is a weather protected parabolic antenna and a microcomputer that can run modern ML algorithms. Flexible and can be extended with additional sensors. We install these stations on cell towers for network access and power. All stations are connected into a secure network so that operators can monitor them overlaid on a map.



Our sensor not only discovers but also classifies various targets. Detection range:

- Jet/Cruise missile: up to 10 km
- Helicopter: up to 10 km
- Propeller plane: up to 10 km
- Drone: ~250 m



#### Top benefits of the product

- **1.** Low false positive rate.
- 2. Passive work (not emitting) and low power consumption — up to 12w.
- 3. Can be trained to detect other types of targets.



#### Why is this product incredible?

Zvook technology is trained on a unique dataset of acoustic fingerprints for the most advanced Russian weaponry. During the last several Russian attacks, Zvook confirmed detections at distances of up to 10 km.



Athlon Avia is a Ukrainian R&D and production company working in the field of military unmanned solutions, such as loitering munitions, ISTAR, and unmanned artillery fire adjustments aerial systems.

Why is this company incredible?

Athlon Avia has produced the best UAVs since 2013 and is a leader in unmanned systems in Ukraine. Every single solution is being tested and

developed on the battlefield.



athlonavia.com/en
info@athlonavia.com

**2K+** UAVs were manufactured since 2014



20+ state contracts





Kvertus is a developer and manufacturer of electronic warfare and intelligence equipment that responds quickly and adapts its products to new market challenges.



#### Why is this company incredible?

The company's anti-drone guns shoot down 99% of drones, and their products have a more comprehensive range of frequencies than their competitors.



olena.semenchuk@kvertus.com



**6** years of experience

of experience

6 years



**1.5K+** drones for the Ukrainian army





MPS Development provides professional solutions for the drone industry (simulators and training, ground control stations and Command & Control centers, drone traffic management). The team has a lot of experience working with NASA, FAA, Ukrainian government, and Kazakhstan state companies.



#### Why is this company incredible?

MPS makes their UAV Simulators high-fidelity, creating realistic terrain, mission environments, detailed aerodynamics, board devices, and emergency case modeling on real UAV GCSs.





11 years of experience

10 professional simulators developed



**3** countries: Ukraine, USA and Kazakhstan

**21-50** 



Piranha Tech has been developing and manufacturing electronic warfare, radio jamming, counter-drone, and UAV systems since 2014. Products are used to help Ukraine defeat the enemy.

Why is this company incredible?



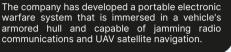


**20** countries product coverage



**15** projects in 2022







#### ROBONEERS

Roboneers is a combined effort of engineers, electronic engineers, ex-military, and IT specialists developing UAVs, remote control modules, software and situational awareness programs, and remotely controlled platforms since 2014.



#### Why is this company incredible?

One of the first companies in Ukraine whose products were approved by the military for use on the battlefield.

















Skiftech is a full-cycle manufacturer of tactical simulators based on laser technologies for military training. Since 2017, the company has provided simulation systems to the Armed Forces of Ukraine. Skiftech creates realistic simulators for training in conditions as close to actual combat.



#### Why is this company incredible?

Skiftech is the first manufacturer in the Ukrainian DefenseTech market that started producing tactical simulation systems for the military in Ukraine.







**4K** tactical simulators produced

**30K** military personnel trained



45



# 

# E-COMMERCE & RETAIL

#### **Mobile Tailor M** Mobile Tailor

R2R

Mobile Tailor is an Al-powered body measuring solution that instantly generates a precise 3D model of the body. The solution has been designed to help businesses maximize their revenue by reducing the time spent on manual measurements and alterations so companies can focus on providing exceptional customer service and growing business. 3DLOOK has 70+ long-term customers, including some of the world's largest fashion brands.

Company: 3DLOOK







#### Top benefits of the product

- 1. Own in-house 3D scanning lab.
- 2. Decrease remake costs by 90% and alteration costs by up to 50%.
- 3. Increase leads and solve your customers' sizing problems.



#### Why is this product incredible?

Mobile Body Scanning technology by 3DLOOK is a result of seven years of development by world-class Al, computer vision, 3D, and apparel fitting experts. The in-house 3D scanning lab enables synthetic data generation for testing algorithms on various body shapes.

# E-COMMERCE & RETAIL

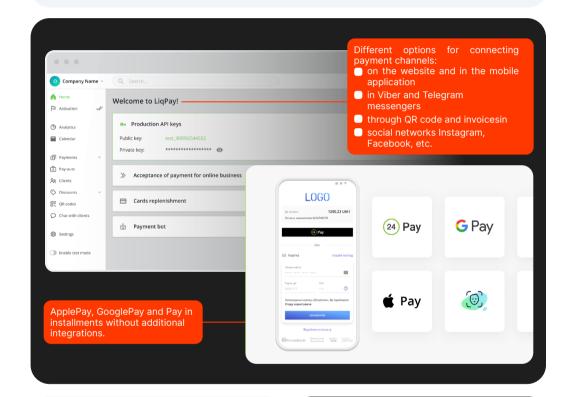




LiqPay is a payment service that provides Internet acquiring features: accepting payments on websites, in mobile applications connected to the Internet. Liqpay is a stable and reliable provider; every second merchant in Ukraine trusts and works with us. Best technology partner providing in Ukraine, extended support, value added services and individual approach to every client.

Company: JSC CB PRIVATBANK







#### Top benefits of the product

- **1.** Accept payments from 120+ countries 24/7 via Visa, Mastercard, UnionPay, Prostir.
- **2.** Ease of connection and detailed documentation for each solutions.
- 3. More then 70 API's.



#### Why is this product incredible?

Liqpay is №1 in the Ukrainian market for the provision of services in the field of Internet acquiring. First payment method in the CISSEE region using FaceID. First launch of Google Pay and Apple Pay in Ukraine.

# E-COMMERCE & RETAIL



Competera enables retailers to increase customer trust by setting and maintaining optimal price positions on a real-time basis by leveraging the power of Al.

Why is this company incredible?

Al generates optimal price positions by continuously calculating and recalculating billions of possible price combinations, returning an average of 6% gross profit.









162M annual optimal price recommendations



51-200



Hotline is a ukrainian marketplace for goods and for online insurance. It contains the most extensive catalog of goods, which includes leading Ukrainian online and offline stores. It has a daughter company Hotline. Finance in online insurance.

> Why is this company incredible? No. 1 comparison shopping site in Ukraine and No. 25 in the world. Hotline created the first mobile application for an online insurance Hotline. Finance,

which is No. 1 in Ukraine.





years of experience





**7M** users monthly





Rozetka is a leader in e-commerce in Ukraine, selling more than 12M products in more than 4,000 categories. Rozetka has its payment system and brands, a marketplace with vast advertising opportunities, and franchising of delivery points.



rozetka.com.ua

/ partners@rozetka.ua



experience





10M unique users monthly



#### Why is this company incredible?

Rozetka is an undisputable leader in e-commerce in Ukraine: the biggest online retailer and the third most visited website in Ukraine.



## EDTECH

### Headway app 📙 Headway



R2R

B<sub>2</sub>C

Headway app is a book summary app that provides fun and easy growth and helps busy adults achieve self-development goals. It gives key ideas and insights from the world's bestsellers. Headway app is featured in 140+ countries in categories like Popular Apps to Try, This Week's Favorite, Learn More Every Day, Read More, Achieve More, and New Apps We Love.

Company: Headway





makeheadway.com alena.lytvyn@makeheadway.com

The Headway app inspires people to get learning and entertains on such topics as investments, negotiation, love & sex, health, home &

Users can interact with the app by:

- reading & listening to 15-minute summaries from the best nonfiction books available as both text and audio performed by professional voice actors
- enjoying daily insights & widgets that motivate
- earning streaks to keep learning further
- receiving curated collections according to their preferences
- learning with spaced repetition feature to effectively memorize
- highlighting and saving the best insights from the summaries











#### Top benefits of the product

- 1. A wide variety of topics for learning and entertainment.
- 2. User engagement in various ways: goal setting, achievement, repetition, progress tracking.
- 3. Can be used anywhere and anytime.



#### Why is this product incredible?

With over 25M+ downloads, the Headway app is the world's most downloaded book summary app. It is in the top 10 of the Free Education in App Store and Google Play across the USA, UK, Canada, and Australia.

### **EDTECH**



BUKI is a global EdTech marketplace for local and online tutors connecting students with teachers in Ukraine, Poland, Spain, Mexico, the USA, and Nigeria.

Why is this company incredible?
The largest resource for finding tutors in Ukraine. In 2022, BUKI entered the list of the top 200 most promising educational companies in Europe,

according to HolonIQ.





years of experience

**1.2M** processed orders worldwide



110K teachers

**51-200** 

### [DANIT]

DAN-IT is a leading Ukrainian EdTech center offering innovative educational programs in IT, including programming, web development, design, and more.



6 years of experience

**21.5K** hours of training per year



1,250+ students annually





#### Why is this company incredible?

The best experts from 5 countries developed a unique TELEM teaching methodology. Its advantage using teamwork on each student's strengths and to increase their motivation.

### gios

GIOS is an interactive TikTok-style Math platform and tutoring marketplace for K12 students and teachers. GIOS promises an engaging and fun learning experience for students, progress tracking for parents, a marketplace for STEM tutors, and digital tools for teachers to customize their courses.



#### Why is this company incredible?

GIOS is revolutionizing how math is taught and learned by making it fun while maintaining educational value. The company offers gamified learning with short animated video lectures and interactive tasks.



4 years of experience

**147K** registered users



**135** partner schools

<u>?</u> 0-20

## **EDTECH**

last two years.



GoIT is an EdTech product company. The core product is a web-based LMS application that enables automatic validation of student code and gamifies the online learning

> Why is this company incredible? The leading CEE coding EdTech company with Ukrainian roots. A leader in the region, the company has grown more than five times in the







Ukraine, Kyiv

7 countries covered





Hillel IT School is one of Ukraine's largest educational platforms based on its unique LMS system. The platform has 10+ years of experience, 55,000 graduates, 300+ partner IT companies, an online real-time teaching format, and professional teaching practitioners.



ithillel.ua online@ithillel.ua





**1K+** professional practicing teachers





#### Why is this company incredible?

The company has developed its own unique LMS system combined with an educational ERP system and live online communication with teachers.



Keiki is a company at the intersection of EdTech and GameDev that crafts educational apps for kids, helping parents raise happy and fulfilled children.



inna.maksymenko@keiki.app

keiki.app









#### Why is this company incredible?

The app reached the Top 3 Free Apps for Kids ages five and under in the US App Store and the Top 7 Grossing in the same category.

## **FNTFCH**



Mate academy is an ed-tech startup on a mission to help 1M people worldwide build their careers in tech. The main product is a technological LMS platform where people learn coding. Since 2022, Mate academy has scaled operations globally.

Why is this company incredible?

The startup is based on the Income Share Agreement (ISA) business model. It is the only company that offers training under this model in



mate.academy/en-eu

roman@mate.academy

\$3M total investments



2.7K emploved graduates







Ukraine and Poland.

#### mathema.me

Mathema.me is an effective and affordable online maths school for children. Our goal is to help children learn smarter, not harder, with 1:1 online maths lessons. The school has over 300 qualified math teachers and provides services in 2 countries.



#### Why is this company incredible?

Mathema.me is the biggest online math school in Ukraine and one of the biggest math schools in Eastern Europe.



pavlo.pedenko@mathema.me

\$0.96M annual recurring revenue



4K+ active clients

21-50

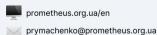
### **PR@METHEUS**

Prometheus is Ukraine's largest online learning platform, serving 2.5M users and offering 350 online courses. With eight years of experience building online media, digital marketing, and with deep expertise in new product development, the company help partners create scalable learning solutions.



#### Why is this company incredible?

The Prometheus team launched the first MOOC in Eastern and Central Europe in 2013. Since then, the company has become the largest online learning platform in Ukraine.









21-50









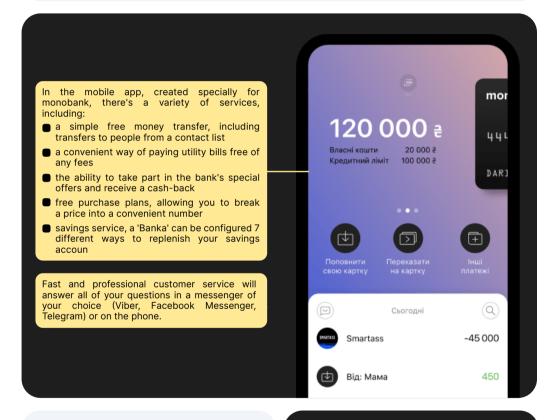
monobank issues customer credit cards and provides depositing options and other services. The best mobile app will make controlling finances as convenient as possible, monobank work only on mobile devices. As of September 2023, there are more than 7.5 million customers in Ukraine.

Company: monobank





monobank.ua ar@monobank.ua





#### Top benefits of the product

- 1. All bank services are now in your pocket.
- 2. Opening an account is possible at home in just a couple of minutes.
- 3. Convenient multifunctional app.



#### Why is this product incredible?

monobank is the first online bank in Ukraine without traditional branches. It became one of the leaders in the banking industry for only a few years thanks to its unique positioning, variety of services, and incredible marketing strategy.





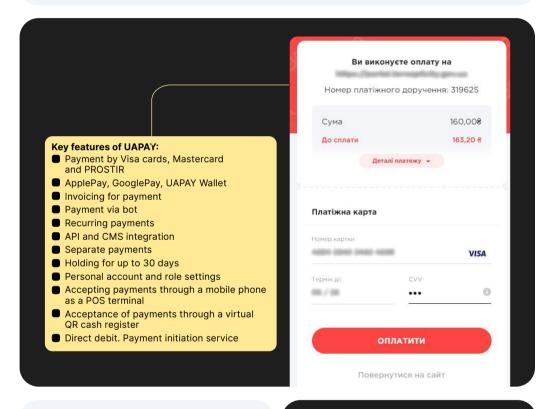


UAPAY is an acquiring platform for accepting payments. It is a national payment service provider of financial and technical solutions for any type of online business. We provide a universal payment API and ready-to-use modules for CMS-systems, which allows you to connect a payment system on the site quickly and easily.



Company: **UAPAY** 







#### Top benefits of the product

- **1.** Fraud alert: special filters on data processing levels.
- 2. 3d-secure: secure payment technologies approved by Visa and Mastercard SecureCode.
- 3.93% passage of transactions.



#### Why is this product incredible?

In 2017, UAPAY was the first in Ukraine to implement Escrow technology. It was realized in the OLX Delivery project as a new solution for comfortable transactions, but it has also allowed to fight fraud. In 2022, 50K+ daily transactions were made via OLX Delivery.

#### **White Label Neobank**



B<sub>2</sub>C

White Label Neobank by Kindgeek offers a comprehensive suite of financial services that can be fully customized and branded to meet your needs. With our platform, you can easily provide mobile banking, digital wallets, and online payments to your customers, all while ensuring a seamless and secure experience.



Company: Kindgeek



kindgeek.com/white label info@kindgeek.com



We constructed a digital finance product with Total balance a wide range of features: Multi-currency accounts: let your customers keep their funds in the currencies of their Currency exchange: allow customers to operate in any currency they need Visualization: categorize your users' spendings and present them as charts and Visa/MasterCard issuing: offer a full set of cardholder services via issuing Visa/MasterCard cards linked to the customer's account (vendor integration required) Popular payments: integrate local vendors to enable utility bills and internet payments, cell phone top-ups, and payments for other popular services ■ P2P money transfers: allow quick cash transfers to the client's friends and family, saving their time and helping split the bill



#### Top benefits of the product

- 1. Development cycle shortcut: product up and running faster.
- 2. High-level security: product hasn't any loopholes.
- 3. Diverse functionality: a wide range of features.



#### Why is this product incredible?

White Label Neobank is a robust foundation for various fintech products. The platform has been designed to be a reliable backbone for many digital payment products, from money transfers and payment acceptance Neobank and eWallet.



4bill is a payment system for websites, mobile applications, and online services. It provides all the payment tools necessary to increase your conversion.

Why is this company incredible?

has reached up to 97%.

The 4bill service is the first Ukrainian product that develops technical solutions for financial companies. The payment success rate with 4bill



years of experience

**4** developed financial products

# Ukraine, Kyiv

**18** new client companies

### finmap

Finmap is a cash flow management tool that helps small and mid-sized businesses, like agencies, service companies, developers, and project-based companies, get real-time visibility on what's going on in their business regarding money, so they can avoid cash gaps and make the right decisions.



#### Why is this company incredible?

A startup that has raised millions of dollars. 2.8K+ integrations with banks, billing tools, digital wallets, and more to make it easy to access all your financial data in one place.



**5** years of experience

companies using Finmap daily



**\$2.5M** acquired VC investments

**21-50** 

3K+



Fuelfinance is a financial planning and analysis software that automates data collection and provides best-practice reports and dashboards tailored to a company's challenges. It allows management teams to make decisions based on reliable data.



#### Why is this company incredible?

Fuel provides customers not only with a robust product but also a team of financial experts who are always available to offer explanations, guidance, and assistance.



4 years of experience

**\$250M**managed
for its customers



**\$1M** funding raised

**21-50** 



iPay.ua drives Ukrainian e-commerce with innovative payment tech. Boosts card-based online sales via Apple Pay, Google Pay, and Masterpass. Enables transactions through websites, chatbots, and IVR, enhancing partner sales and payment efficiency.



marketing@ipay.ua

experience

ipay.ua/en

**238** cash turnover for 2022



\$40M cash transactions for 2022



#### Why is this company incredible?

iPay.ua is the first PSP provider to launch a card-to-card money transfer service in Ukraine. This happened in 2011 thanks to a partnership with Sense Bank, Visa, and Mastercard.

### **KUNA**

KUNA is a crypto banking platform that provides B2B businesses with digital banking solutions based on Web3 and blockchain technology.





600K+ users



years expertise in crypto





#### Why is this company incredible?

Kuna is a pioneer of the Ukrainian crypto market. It is currently the most famous cryptocurrency platform in the CIS and Eastern Europe.

### moneyveo

Moneyveo is a foremost entity in Ukraine's fintech sector, leading with its groundbreaking online loan services. It has transformed Ukraine's fintech scene and introduced an innovative multi-product strategy, setting new industry standards.



moneyveo.com







1.3M clients





#### Why is this company incredible?

Moneyveo has innovative solutions that have set new paradigms in the fintech industry. They were the first to start lending to Ukrainians directly online.



Portmone, easy, and safe since 2002, has made online payments for Ukrainians fast, easy, and safe. The company created a universal service that helps you buy goods and pay for services, pay bills and transfer funds, top up your mobile phone, and do any financial transactions online in minutes.



#### Why is this company incredible?

The first Ukrainian company that successfully passed an international security audit and annually confirms compliance with the Payment Card Industry Data Security Standard.



21 years of experience

100M+ transactions



**7M** bank cards

**9 9 9 51-200** 



ProFIX is a company supplying IT solutions and services within the financial sector. Servicing 250+ banks and financial companies in 40+ countries, ProFIX operates in the following business areas: delivery of Swift solutions, MoneyGram connection and services, and FinTech services.



#### Why is this company incredible?

For over 20 years, it has successfully developed partnerships with Swift, has unique statuses, and can connect banks to the Swift system.



irina.krischenko@profix.com.ua

26 years of experience

10 countries served under the Swift BP



**40** countries serviced via MoneyGram



### RENOME SMART

RENOME SMART has acted as an expert for 30 years in self-servicing, developing and implementing solutions for payment receipt, handling cash flows, and rendering services in automatic mode.



#### Why is this company incredible?

Most RENOME SMART solutions are proprietary, and they all pass the stages of design, engineering, and manufacturing directly in Ukraine.



**33** years of experience



**26** countries used company solutions

1 in 3 ATMs in Ukraine managed



### Saldo Apps

Saldo Apps is the fintech ecosystem for the self-employed, micro-businesses, and financial-savvy worldwide. One product includes four available apps: Invoice Maker, Mileage Tracker, Receipt Scanner, and Saldo Finance.

Why is this company incredible?

The Saldo Apps ecosystem is unique because it offers interconnected applications that seamlessly share data through a single cloud database.





years of experience \$1M ARR in 2022

10K+ active subscriptions

21-50

### solidgate

Solidgate is a payment processing platform enabling frictionless monetisation of online businesses worldwide. The ecosystem of fintech products ensures customers get a seamless purchasing experience; while merchants get paid smoothly and swiftly, meeting the highest security and compliance standards.



solidgate.com kt@solidgate.com





tranzzo.com

sales@tranzzo.com

10M+ transactions per month

51-200



#### Why is this company incredible?

Solidgate is an early adopter of new products and services Visa and Mastercard offers. Thanks to their ecosystem, more than 200 companies have gone international.

### TRANZZO

Tranzzo is an international payment platform running on the market since 2017. The company provides 50+ payment methods in one integration and offers White Label payment solutions. 200+ partner banks and PSPs enable business development in Europe, North America, Latin America, Africa, and Asia.





10M+ transactions monthly





#### Why is this company incredible?

Tranzzo provides a comprehensive approach to payment services: internet acquiring, anti-fraud, recurring payments, and opening a bank and merchant account.

## UKRSIBBANK BNP PARIBAS GROUP



UKRSIBBANK is one of the leaders who provide services for the IT industry



Maintaining strong local and multinational expertise, the bank delivers favourable service conditions for the tech industry:

- special package offer for IT individual entrepreneurs;
- expertise in servicing both IT companies and IT specialists;
- modern platform and mobile application UKRSIB business for account management, including management of individual entrepreneurs' groups;
- opening of personal accounts for individual entrepreneurs, salary accounts for full-time employees and GIG;
- internet banking UKRSIB online for personal needs;
- premium benefits: personal manager, Family Banking and concierge service 24/7.

UKRSIBBANK supports the professional IT community of Ukraine and is a partner of the IT Association and most IT clusters. We believe in the potential of our talented IT specialists, startups, and tech companies. The Bank supports the events and projects of IT partners and encourages qualified

specialists to create innovations and develop technologies. All this provides the impulse to develop the scientific potential and digital infrastructure of Ukraine, the sustainable development of the economy, and an increase of the country's competitiveness at the international global level.

## UKRSIBBANK BNP PARIBAS GROUP



UKRSIBBANK, being an integral part of BNP Paribas, places a specific focus on services for multinational companies in Ukraine.

500+ multinational companies from almost 50 countries have chosen UKRSIBBANK as their banking partner in Ukraine.

A dedicated English speaking team based in Kyiv works hand-in-hand with colleagues from other countries of BNP Paribas presence to ensure the highest level of service delivered locally and relevant communication with client's HQ.

of financing for multinational companies in Ukraine

30%

UKRSIBBANK market share in Ukraine

Special attention is paid to digital solutions allowing HQs to monitor, control, and manage flows of a Ukrainian entity in a centralised and secured way via such tools as SwiftNet, EBICS, and Connexis.

Local e-banking tool **UKRSIB Business** allows full integration with client's ERP system by API. **UKRSIB Business** 



UKRSIBBANK is one of the leaders of theFX market. The wide range of exporters and importers from different industries coupled with large market share allows UKRSIBBANK to offer attractive exchange rates to clients.

The range of daily banking products includes accounts for non-residents, corporate cards, payroll cards, FX derivatives, trade finance instruments and supply chain financing.

Regularly distributed macroeconomic outlook helps the clients to be well aware of the latest developments in Ukraine's financial market and to assess implications and opportunities for their business.

UKRSIBBANK fully complies with the Code of Conduct of BNP Paribas and follows all the compliance procedures and protocols of BNP Paribas, which makes it the safest place in Ukraine to keep money with, both reputation and security wise.

**Contact person for Multinational Companies** 



Yevhen Kulikov Head of Multinational Companies Coverage

**UKRSIBBANK BNP** Paribas Group 8 Illinska Street, Kyiv, 04070 Ukraine



+38 067 569 08 64



ievgen.kulikov@ukrsibbank.com

**Partner Spotlight** 



### GAMING



Esports Charts is an analytical agency collecting all information about esports and other events in the live-streaming industry, offering a data-driven approach to all aspects of esports.

Why is this company incredible?

Esports Charts is a pioneer and one of the leaders in the global esports analytics market. They are surpassing competitors with over three years of data lake-forming supremacy and a proprietary toolkit.





7 years of experience





**2.7M** number of platform users









contact@kevurugames.com



Kevuru Games is a global game development partner that helps developers and publishers build games by providing custom engineering and game art services.

Why is this company incredible?

Kevuru Games is a leading European game art and development studio. They are dedicated to the creation of such world-famous projects as Fortnite, Star Wars, etc.







**166%** yearly revenue growth



### 71BRA AI

ZibraAl is a Ukrainian deep-tech company building a platform for creating Al-generated assets for any virtual world or experience. The platform focuses on solving two significant content challenges – creating interactive VFX and creating 3D assets and characters.



digital@zibra.ai



3 years of experience

effects.zibra.ai





\$500K investments received

**21-50** 



#### Why is this company incredible?

The company develops revolutionary technologies and products based on them. These include real-time simulations and Zibra Generation, which utilizes the power of generative Al.



# GOVTECH





B2B

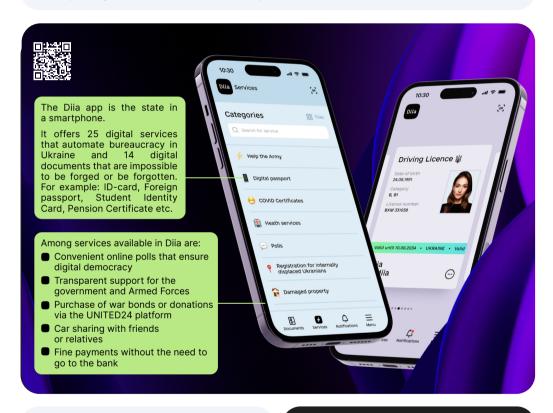
B2C

Diia is an e-government app that allows citizens to use digital documents in their smartphones instead of physical ones for identification and sharing purposes. It also offers comprehensive access to public services such as tax payments, polls, social payments from state, proper user assignment. The app already has 19+ millions users.

Company:

Ministry of Digital Transformation, Diia Company

hello@thedigital.gov.ua





#### Top benefits of the product

- **1.** Documents have the same legal force as paper documents.
- **2.** Diia does not store data, so user data is securely protected.
- 3. 14 digital documents and 25 public services.



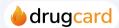
#### Why is this product incredible?

Diia is the first app in the world to offer an official digital passport. Diia started a trend of digitalization of public services in the world. Ukraine is now sharing its experience with other countries, for example, Estonia (mRiik).



### HEALTHTECH

# **DrugCard Literature Screening**drugcard

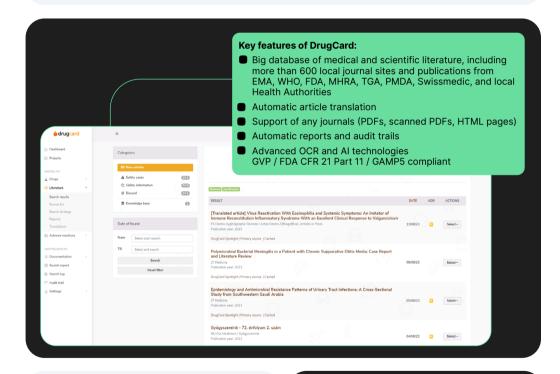




DrugCard provides full-regulatory compliant SaaS to help pharmacovigilance teams in pharma companies and CROs by trimming literature screening time and generating deeper insights about drug safety using sophisticated parsers and Al-tech. Having secured €500K from venture capitalists and with Google's support, our trajectory is set towards 100 customers and a projected ARR of €1.0M by 2024.

Company: **DrugCards** 







#### Top benefits of the product

- 1. Reduces up to 70% of time spent on literature screening.
- 2. Accurate automatic article translations.
- 3. Supports any type of journal.



#### Why is this product incredible?

Leveraging proprietary technology, DrugCard is one of the leaders in pharma regulation, drug safety, and software innovation. A platform supporting journals from 43+ countries and scanning medical literature across 100 languages.

### HEALTHTECH



Altris Al develops software designed to improve the diagnostic process in ophthalmology. It creates a deep learning-trained algorithm for the automated detection of retina pathologies.

Why is this company incredible?

retina pathologies globally.

Altris Al is the first in the world in Al-powered detection of retina pathologies on OCT scans. The company detects the most significant number of



oshyrykhalova@altris.ai

altris.ai

100 eye care businesses use Altris Al



**15** mentioned in eye care media





Aspichi as a VR-based psychology trauma treatment system that is based on photorealistic 360 video, evidence-based protocols, and psycho-education programs. It allows the scale of psychological services to be fast and controlled, with an already proven track record.



#### Why is this company incredible?

A revolutionary solution that helps millions cope with their problems. It works at the intersection of VR and spatial video, allowing patients to move to a safe place.

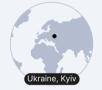


viktor.samoilenko@aspichi.com





15 rehabilitation centers



500+ patients



#### ComeBack^ Mobility

ComeBack Mobility developed the Smart Crutch Tips IoT device that lets patients know how to apply the right amount of force to a recovering limb and provides remote therap monitoring service for providers.



#### Why is this company incredible?

The medical startup raised the initial investment for the industry's first autonomous wireless device with a memory capacity that provides electronic communication with a doctor.



3 years of experience





US hospitals cooperate on pilots



72

### HEALTHTECH

### ≈ Flomia Health

Elomia is an Al-powered mental health chatbot. It is anonymous, available 24/7, and covers people with all kinds of problems, from having a bad day to dealing with symptoms of severe conditions. Unlike other chatbots, conversation with Elomia feels like talking to an actual human.



#### Why is this company incredible?

The company owns the world's most extensive commercial mental health dialogues, allowing it to implement generative Al.



years of experience 2.5M messages received

Ukraine, Kyiv

\$60K ARR





### 🗱 Esper

Esper Bionics is a pioneer engineering company focused on mechatronics, artificial intelligence, and IoT technologies for human augmentation. The first products are Esper Hand, a bionic self-learning hand prosthesis, and Esper Control, a non-invasive wearable BCL



#### Why is this company incredible?

The first-of-its-kind robotic hand prosthesis with customizable training. It not only allows amputees to perform most everyday tasks with high skill but can also be tailored to the user's needs.



anna@esperbionics.com



years of experience 20 users



2 countries -Ukraine and USA

21-50



Liki24 is a marketplace for pharmaceuticals, lab tests, and personal care products with over 1.7M customers in Romania, Ukraine, and Italy, and 12K pharmacies pharmacies, 100+ laboratories, and 30+ pharma producers.



#### Why is this company incredible?

A unique technical solution allows the company to make 50-60 deliveries daily per courier. By collecting products from different stores, Liki24 offers 100K products at 30% cheaper prices.



years of experience 1.7M customers in 3 countries



12K pharmacies

51-200



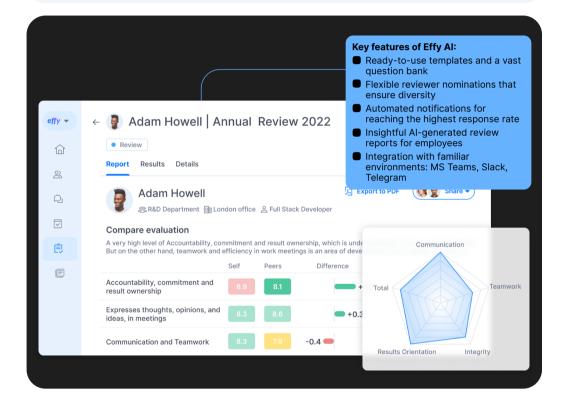




Effy AI is an AI-powered 360 feedback and performance review software. It provides the fastest experience conducting employee reviews with ready-to-use templates and Al-generated reports. This HR tool fits best companies that are just starting to build review processes and those that conduct reviews occasionally. Thousands of employees appreciate the convenience of the system.

Company: Effy







#### Top benefits of the product

- 1. Al-generated reports.
- 2. Ready-to-use templates.
- 3. Usage-based pricing model.



### Why is this product incredible?

Effy Al provides the fastest experience in conducting employee reviews. This HR platform is the most flexible in its class. Effy builds the best user experience for managers and teams.

### **HURMA System B**HURMA



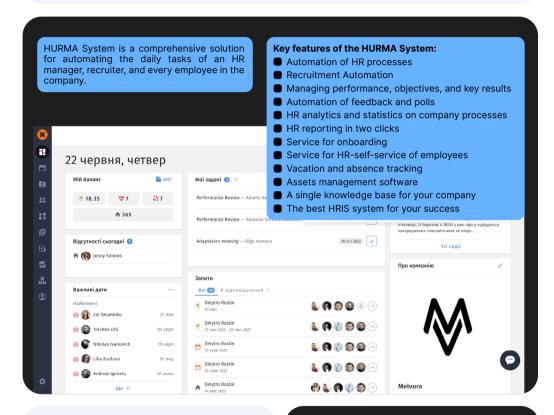


HURMA is a professional and effective solution for automating recruiting, HR, and OKR, saving up to 43% of the time on routine and 18% of the recruiting budget. By choosing HURMA, you get a technological product with high data security, AI, and a convenient interface at a reasonable price.



Company: **HURMA System** 







### Top benefits of the product

- 1. Unprecedented data security.
- 2. Integration with all popular job portals.
- 3. Al that powerfully speeds up the work of HR managers and recruiters.



### Why is this product incredible?

HURMA is the first Ukrainian HRIS/ATS system with self-developed artificial intelligence and highest security standards. The platform has crossed the threshold of 1K companies, and geography of clients includes 15+ countries.



CleverStaff automates all recruitment processes and reduces routine to a minimum. A built-in gamification system will speed up hiring processes by up to 42%. Tools and modules help to fill the most challenging IT vacancies. Fully GDPR compliant and guarantees 100% security.



### Why is this company incredible?

CleverStaff became the first in the world to implement an innovative update — a built-in gamification system for the recruitment process.





9 years of experience

**1st** gamified recruitment software



**8K+** satisfied recruiters

**21-50** 

### djinni

Djinni.co is the largest tech talent marketplace in Eastern Europe, where tech companies from all over the world can connect directly with the top tech talent on the market.



### Why is this company incredible?

The largest website in Ukraine for hiring tech talent and the most popular job search tool among Ukrainian developers. The company doesn't charge monthly fees or prepayments.



magic@djinni.co



11 years of experience



**4K** companies hiring on Djinni

**90K** candidates looking for jobs

<u>?</u> 0-20



Jooble is an international job search website millions of people in 67 countries use daily. Operating in the online recruitment market since 2006, Jooble is now among the top 10 global Jobs and Employment sites in terms of traffic, aggregating vacancies from over 140K+ resources in one place.



### Why is this company incredible?

Jooble is among the most popular in job posting aggregation worldwide, and collects vacancies from more than 140,000 resources worldwide each day.



press@jooble.com

17 years of experience





countries globally



### peopleferce

PeopleForce is an all-in-one HR platform for the best employee experience. It is a centralized solution to streamline HR processes at every stage of the employee life cycle. Their mission is to help businesses to simplify HR processes and build a high-performance culture.



### Why is this company incredible?

PeopleForce is a startup that attracted investment and created a universal cloud-based HRM/HRIS solution for optimizing HR, HR process management, and recruiting.



alina

alina.astapenko@peopleforce.io

4 years of experience

650+ client companies



80K users

**P** 👰 🦻

51-200

### Skyworker

Skyworker is a Ukrainian tech recruitment marketplace with 35,000 users from Eastern Europe. Skyworker automates sourcing relevant talents, pre-screening, and introducing clients to the best talent. For talent, we offer an Al-trained job search app that finds the best-matching jobs.



### Why is this company incredible?

The first in Ukraine to apply the logic of dating apps in job search software led to an unprecedented level of candidate proactiveness with a 62% annual retention rate, unlike before.



/ Iterpel@skyworker.io

years of experience

**35K** tech talents on board



**\$275K** raised investments



YouTeam is a first-of-its-kind network of 50,000+ vetted engineers from hundreds of development agencies across Europe and Latin America. It matches tech leaders to precisely the talent they need.



### Why is this company incredible?

YouTeam is the first platform that gives customers control over the vetting, making it more accurate, transparent, and faster.







300+ tech companies as clients

**\$2M+** ARR in 2022



### TALANDO

**Partner Spotlight** 

### **Talando**

### IT recruitment and HR consultancy agency

Talando stems from the Ukrainian word Талан [talan] - with talent on one side and luck (and also fortune) on the other. We believe it takes knowledge and luck to gather professional teams. We craft solutions that fit your needs with human insight and Al precision.

Our company has a global reach with reps in 5 countries. We champion customer satisfaction powered by a vast network and credible referrals, in-house dedicated teams for market research, and cooperation with Wandify.io.

#### What Makes Us Stand Out?





#### AI-Driven **Excellence:**

Internal automatization.

#### Trust First:

Proven track record and vast networking.



#### **Global Good:**

Talando invests 10% of its profit into social projects related to defense, education, and humanitarian aid. We support and empower our employees' social initiatives, fostering proactive community engagement.

#### **Our Expertise:**

- Top-notch Executive Search
- Specialised IT Recruitment
- Tailored HR Guidance
- Employer Branding
- Market Research and Salary Surveys
- Opening R&D Offices (UK, Ukraine, Slovakia, Portugal, Poland)



#### **Our Milestones:**

collaboration with long-term clients

talents pool, 16K+ C-level candidates closed roles including 80+ leadership positions countries reached by working with clients

Your challenge is our mission. At Talando, every partnership is a journey towards trust and success. Contact us!



talando.com



info@talando.com



# LEGALTECH



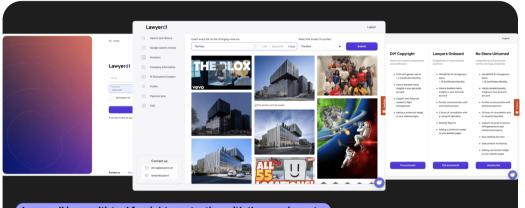
B2B

Lawyerd! is an end-to-end solution for brand protection in Web2/Web3 that provides automated copyright protection in 29 countries. We fully automated manual lawyer work in this process. The system automatically analyses the infringement, sends the completed complaint, and deletes the violation.



Company: Lawyerd





### Lawyerd! is a multi-tool for rights protection with three main parts:

#### 1. Certify and store products

You can store your unique content, like Brand, NFT, source logo, etc., in our blockchain-connected platform on Ternoa protocol and certify rights on your products.

#### 2. Detect violations

We connected our API with all big platforms like eBay, Opensea, and Rarible and provided you with the automated search of rights violations on the Internet worldwide.

### 3. Eliminate scammers

After detection, you can use our system to automatically send complaints to the hosting provider or platform that hosts infringing content.



### Top benefits of the product

- **1.** Provide a full circle of rights protection.
- 2. Provide protection 10 times faster and 15 times less expensive than manual lawyer work.
- 3. Automatic, super accessible, and easy-to-use.



#### Why is this product incredible?

Lawyerd! is the very first company that created a working full circle end-to-end rights protection solution and started Web3 market protection.

## LEGALTECH

### **AXDRAFT**

AXDRAFT is a simple and scalable end-to-end CLM platform. It helps manage contracts 80% faster by automating contract drafting, redlining, approval, signing, storage, analytics, and obligations management.

Why is this company incredible?

AXDRAFT is the only solution in the industry that provides seamless and intuitive turn-key onboarding included in standard pricing.



axdraft.com info@axdraft.com

> \$12M users save

**5** minutes time to draft a contract



21-50

### legal nodes

Legal Nodes is a global legal platform for innovative tech businesses. We help founders and entrepreneurs building global businesses from day one to operate across borders.

Why is this company incredible?

The company is the only legal platform dedicated to default-global businesses that provide holistic, affordable support and global coverage.



experience

legalnodes.com margo@legalnodes.com

> **80%** YoY arowth rate



20 countries covered





V-Art Protocol is a technology for licensing creative assets with IP rights. It helps to fully automate licensing, and to track and monetise IP for any innovative, tech, or luxury brand.



v-art.digital protocol@v-art.digital





100+ projects completed



### Why is this company incredible?

The first specialized online platform for displaying, collecting, and selling digital art. V-Art's team possesses a unique blend of IP law, blockchain technology, and Al expertise.



# MARTECH & MEDIA





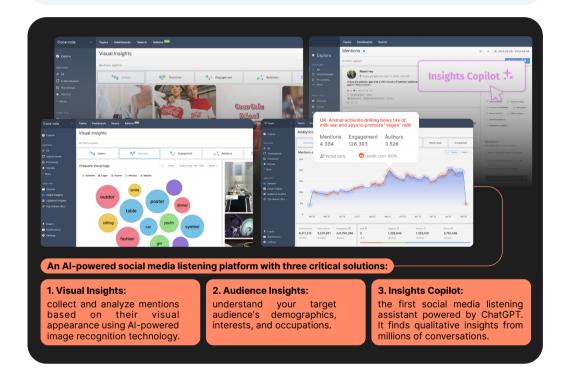


YouScan is an Al-powered social media listening platform. With its industry-leading text, image, and audience analysis capabilities, it helps marketers, researchers, CX experts, and PR pros understand consumer opinions, manage brand reputation, and gain valuable insights. We serve 400+ clients worldwide, including renowned brands such as L'Oreal, PepsiCo, Coca-Cola, Samsung, McDonald's, etc.



Company: YouScan

youscan.io leo@youscan.io





#### Top benefits of the product

- 1. Leading visual and audio analytics.
- **2.** Insights Copilot, the first conversational Al assistant for social listening.
- **3.** Great data coverage, 500 billion+ historical conversations.



### Why is this product incredible?

YouScan is the Al-first company that developed Insights Copilot – a ChatGpt-powered social media listening assistant. YouScan was named the "Visual Analysis" category winner and has won the "Best Performer" on G2 Crowd multiple times.

# Martech & Media



LetsData acts like an Al-powered media space radar, safeguarding your communication landscape, intercepting 70% more risks and opportunities in real time, and ensuring your communication campaigns hit their mark with precision and resilience by providing measurable insights.



### Why is this company incredible?

The company provides a unique Al-based solution that helps organizations and states outpace malign information risks.







years of 2 experience



1K+ communication threats & openings anticipated



0-20

### LOOQME

LOOQME is a brand mention monitoring service. The tool collects, structures, and visualises mentions of the company and competitors in traditional media and social media. LOOQME monitoring and analytics allow digital specialists to understand the actions of competitors.



### Why is this company incredible?

The product is the number 1 choice of media monitoring systems in Ukraine among all communications professionals.



years of 6 experience \$1.5M annual total turnover



300+ clients

21-50



PromoRepublic is an Enterprise MarTech SaaS. It empowers franchises with a data-driven platform that optimizes their local marketing efforts, leading to increased foot traffic, revenue, and brand visibility.



### Why is this company incredible?

PromoRepublic is the leader in active use among local marketing platforms in the franchise space due to its franchisee activation program and intuitive user interface.



years of experience \$8M raised



70+ franchise brands



# Martech & Media



Reface is a product company that develops AI tools to empower anyone to create unique content. Leveraging frontier ML technologies, Reface builds a portfolio of entertainment and content creation products for millions of users worldwide.

### Why is this company incredible?

Reface pioneers its technology rather than relying on existing tools. Its innovative development of face swap technology five years ago has given it a technological edge over competitors.



5 years of experience

### 250M+

**6B+** pieces of content created



51-200

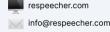
### respeecher

Respeecher is a Ukrainian Al startup that creates synthesized voices for Hollywood, including Darth Vader and Luke Skywalker Al voices for the Star Wars TV series. In 2021, the team won an Emmy Award.



### Why is this company incredible?

Respeecher has the best Al voice cloning technology that delivers high-quality voice content for Hollywood and AAA games.



**5** years of experience

**\$3M+** investments



**50+** projects in the portfolio as of 2022

**9** 9 9 51-200



Viseven is a global MarTech services provider. Viseven's eWizard is a content experience platform for pharma & life sciences that enables companies to optimize content production and create personalized experiences for their customers.



### Why is this company incredible?

The company created an end-to-end foundational cloud-based platform, eWizard, which helps standardise workflow for global-local content cross-functional teams.



**14** years of experience

30+ customers



offices

**90999** 



# PROPTECH & CONSTRUCTION







Birb is an AI rental agent developed by LUN, the biggest PropTech company in Ukraine. Birb is an AI rental agent that picks the best-matching properties from all properties on the 3D map. Subscription for newly listed properties.



Company: **LUN** 







Al picks best-matching properties



3D map with all properties on the rental market



Select listings with high-quality video room-tours



### Top benefits of the product

- 1. Aggregation: all properties on the market.
- 2. Mobility: fast fluent iOS app with 3D map.
- 3. Loved brand: 4.9/5 rating on the AppStore.



#### Why is this product incredible?

Birb is the revolutionary new way of renting: Al quickly finds the best-matching flat for customers.

# PROPTECH & CONSTRUCTION



Advisor SCADA has developed an all-in-one Building Management System to help property owners reduce energy expenses and efficiently manage a facility in one place.

Why is this company incredible?

The most significant competitive advantage is that Advisor's BMS system is Low-Code and Plug-And-Play and can be easily integrated with







### \$150K revenue in 2022

# Ukraine, Kyiv

\$50K revenue in August 2023





various engineering equipment.

LUN is a Ukrainian IT company driven by innovation. Their core expertise is crafting PropTech platforms that redefine how people discover homes online. Since 2008, they have been at the forefront of revolutionizing the real estate sector.

> Why is this company incredible? The first to integrate Al technologies into their products back in 2015, LUN embraces cutting-edge advancements like drones and 3D models to create

a unique home-searching experience.



flatfy.com

founders@lun.ua

\$10M revenue in 2021



newhomesmate.com

team@newhomesmate.com

10 countries





homes mate

NewHomesMate is the marketplace for new construction homes, helping people find, compare, and buy new builds. It is a fast-growing startup that aims to revolutionize the process of buying new builds.







\$240M of homes sold



### Why is this company incredible?

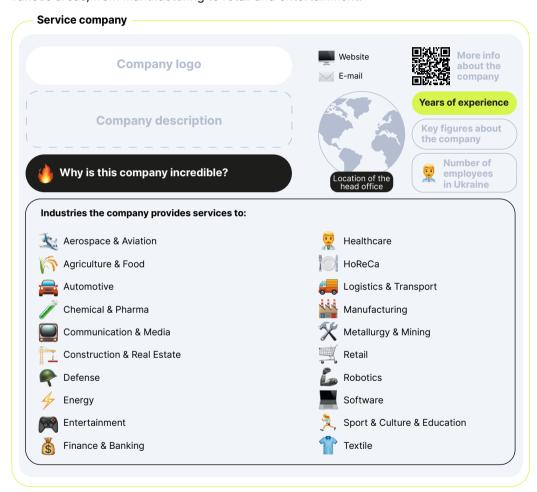
The first marketplace of newly built homes, while the \$350B new construction homes market is overlooked by incumbents focusing mainly on resale and rent homes.



# 

# SERVICE COMPANIES WITH EXCLUSIVE EXPERTISE

About a third of all IT companies in Ukraine are service companies. Among them are those which have long been global companies with thousands of employees and customers around the world. These companies have exceptional expertise and provide their services in various areas, from manufacturing to retail and entertainment.





Avenga is an experienced and reliable business partner with deep industry knowledge. Feasible, grounded in reality, and tied to the client's business goals, our services generate commercial value with custom-tailored digital transformation strategies.



One of the biggest Salesforce powerhouses in the world.











years of experience

410+ happy clients



60+ countries



### BRIGHTGROVE

Brightgrove, for over 12 years, has been offering managed IT services, specializing in video streaming, cloud transformation, hospitality, and real estate. We are flexible enough to find a bright solution - for small one-time projects to complex offshore operations with dozens of full-time talents.



Brightgrove is an industry-leading software company. One of the biggest IT companies in Ukraine.















years of 12 experience 300+ clients



18 countries



0.5K - 1K

### CT CUSTOMERTIMES

Customertimes is a global IT consulting company specialising in the development of cutting-edge tech solutions for businesses. Customertimes collaborates with major corporations in various industries. Clients include companies such as L'Oreal, Dyson, Philips, and Danone.



With over 15 years of experience in the Salesforce ecosystem, Customertimes is a seasoned leader. Partnerships with renowned companies highlight credibility and impact in the business world.











customertimes.com info@customertimes.com

15 years of experience

4K+ completed projects



65+ countries



### eleks

ELEKS is a trusted partner for quaranteed software engineering excellence, quality, and transparency every step of the way. ELEKS finds innovative technological solutions for the most complex challenges, which is why 96% of clients recommend ELEKS to their partners. The company's NPS is 65.



From 2015 until now, we have been included in the Top Outsourcing 100 list. The Data Science Office is one of Ukraine's largest data science teams.







years of 32 years or experience 150+ active client accounts



700+ end-to-end projects



### infopulse

Infopulse is a part of Tietoevry and a global vendor of end-to-end digital services and solutions. We align customers' business objectives with the most relevant and consistent technology strategy, helping them to innovate and achieve scalability, increased efficiency, and operational agility.



Infopulse is among the Top 100 Global Outsourcing Companies.



















70+ clients with us for over 5 years



60% of specialists with 6+ years in IT



### **INNOVECS**

Innovecs is a global digital transformation tech company with a presence across Europe, the US, and Asia. We create digital solutions powered by innovative technologies and incorporate emerging trends to help businesses transform and grow.



For the fifth year in a row, Innovecs is included in the Inc. 5000, the list of the fastest-growing private companies in the U.S., and in Global Outsourcing 100®.











years of 12 experience

USA, Miam



127% business growth over the past 3 years



### intellias

Intellias is a trusted technology partner to top-tier organizations and digital natives helping them accelerate their pace of sustainable digitalisation. Combining engineering mastery and technology expertise, we create unique software solutions for more than 2 billion people around the world.



More than 2 billion people worldwide use software solutions developed by Intellias engineers.























130+ clients



30+ countries where Intellias operates





ISD provides innovative and high-quality software development solutions to our clients with substantial, hands-on experience developing customised and integrated solutions for the healthcare industry. Our software is an officially recognised medical device certified by international authorities.



ISD provides a full range of services for the healthcare industry. ISD builds processes based on a Quality Management System developed per ISO standards.





info@isd.dp.ua

years of 30 experience





3 ISD systems certified to ISO standards



### ::: miratech

Miratech is a company that provides services to multinational organizations worldwide. Our Value Innovation Model is based upon delivering turn-key services where we manage the entire IT businessfunction. Our success is tied to the company's success, not just our projects.



Listed in Global Outsourcing 100®, Global Services 100, Software 500®, EOA's Award, and NOA's Outsourcing Professional Awards.













years of experience



38 countries of operation

99%+ success rate of the projects







N-iX is a global software solutions and engineering services company that helps the world's leading organizations turn challenges into lasting business value, operational efficiency, and revenue growth using advanced technology.

> N-iX is recognized by numerous industry awards, such as CRN Solution Provider 500, Global Outsourcing 100 by IAOP, ISG Provider Lens™ and



n-ix.com



years of experience 160+ active clients



countries present













Provectus is an Al solutions provider and professional services company with competencies in ML, Data & Analytics, DevOps, MLOps, and Cloud Migration. We are an active contributor into open-source ML and Data Infrastructure projects, enabling us to bring the latest and greatest innovations faster.



Provectus works on the hardest problems in the world, like simulating turbulence in a supernova explosion using Generative Deep Learning models and Applied Al solutions.























100+ customer projects in 2022





Sigma Software Group is a trusted IT partner that delivers turn-key IT solutions for businesses of all sizes, including startups and software product houses. They deliver the most innovative solutions to our customers in government, telecommunications, advertising, automotive, gaming, etc.



Sigma Software is a whole ecosystem that includes its own business incubator, educational platform, business association of companies, product line, and patented innovative solutions.











40+ value-added services



### soft**serve**

SoftServe is a leading IT consulting and digital services provider specialising in digital engineering, data analytics, cloud, and Al/ML. We expand the horizon of new technologies to solve today's complex business challenges and achieve meaningful business outcomes across various industries.



SoftServe is one of the biggest Ukrainian IT companies with 12K+ employees worldwide and incredible expertise in various industries and technologies.











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**20K+** customer projects



14 countries



### TECHIIA

TECHIIA Holding brings the best Ukrainian tech solutions to the global market. Many businesses in information technology and content creation develop harmoniously within the holding ecosystem and multiple manufacturing facilities, including UAVs, merchandise, and frameless glass facade structures.



TECHIIA Holding has cultivated an ecosystem of Ukrainian technological businesses that offer some of the best solutions in their respective industries to the global market.











users of products







Viseven enables digital transformation for pharma & life sciences with an integrated digital ecosystem of services, including omnichannel, data analysis, AI, design, development, and more.



Vivesen created an end-to-end foundational cloud-based platform, eWizard, which helps to standardise workflow for global-local content cross-functional teams.





Ukraine, Kviv



**30+** customers in Pharma & Life Science







### AUTHORS



Ministry of Digital Transformation of Ukraine





### **Ministry of Digital Transformation of Ukraine**

The Ministry of Digital Transformation was established in 2019 kick-starting the country's active digital transformation. Its mission is to transform Ukraine into the most convenient state worldwide with 100% public services accesible online in a few clicks.



# IT Ukraine Association

#### IT Ukraine Association

The IT Ukraine Association is the largest national independent professional association of IT companies, which represents the interests of more than 140 service and product IT businesses and more than 85 thousand professionals in Ukraine.



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Visual content solutions

### **Top Lead**

Top Lead is a content marketing agency focusing on analytics and data visualization. The company was responsible for project planning, data collection, processing, and visualization to make the catalog as correct, engaging, and attractive as possible.



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# GENERAL PARTNER



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# DOWNI DAD

